

Fact sheet





SHORT SALE

Altisource[®] offers a transparent and efficient short sale solution that can help reduce risk of fraud, increase sales proceeds and shorten your marketing and approval timelines through market validation and streamlined processes.

OUR APPROACH

Integrated technology and processes help you mitigate financial and reputational risks. The Short Sale program:

- Simplifies the short sale process with customized solutions that focus on specific business and servicing needs.
- Improves borrower and servicer outcomes through proactive portfolio identification, reactive offer reviews and thorough market validation.
- Drives buyer traffic with enhanced marketing and accelerates sales timelines through competitive bidding using Hubzu.com.
- Provides oversight to help meet compliance in an everchanging regulatory environment.
- Integrates with our Equator[®] Default Servicing Platform to streamline asset workflow and management.
- Allows homeowners the opportunity to avoid foreclosure.

OUR BENEFITS

Our expertise and tailored solutions provide powerful benefits to all our clients.

- COMPETITIVE PRICING: Markets short sales simultaneously on Hubzu.com and 200+ syndicated partner listings to increase the prospective buyer pool.
- TRANSPARENT PROCESS: Publishes all bids to reduce the risk of fraud and increase competition during the offer process.
- DEDICATED TEAM: Trained customer experience specialists help manage timelines, document collection, offer submission and closing to simplify the process.
- CUSTOMIZED APPROACH: List/reserve/sales price requirements and sales package to meet each lender's needs.
- PROFESSIONAL LISTINGS: For higher value, photography and other additional services like virtual tours are available.